



# SDSU Student Accounting Society

## [Qualcomm - Company Overview and Career Opportunities]

October 19, 2020

**Presenters:** Lindsay Gaudette (Dance Marathon), Serena Santoro (Dance Marathon), Cristina Tolosa (Qualcomm), Tyler Toft (Qualcomm)

### Presentation:

- What is Dance Marathon
  - We fundraise to benefit Rady Children
  - \$1.2 million raised
  - 1,600 participants
  - One of four Dance Marathon programs
- Rady Children's Hospital
- Rady Rockstar: Reese
  - Rapid heartbeat at 8 months
  - Multiple medications
  - 4th birthday
    - 1st without heart medications
- Benefits
  - Leadership Building Opportunities
  - Join a campus tradition 1,500+ students strong
  - Be part of something bigger than yourself
- COVID-19 and Children's Hospital
  - \$67 million average loss in revenue as of June 2020
  - Loss of revenue directly translates to loss of funds for research, vital equipment and patient services
- Help by
  - Registering for DM 2021
  - Starting fundraising
  - Dancing!
- Miracle Week
  - October 19-23
    - Inspiration
    - Recruitment
    - Education
    - Fundraising
    - Appreciation

- October 20th -- \$5.05 registration (Usually \$20)
- Get discount on Jersey Mike's if you register on or before tomorrow
- Qualcomm
- Intern 101: How to be a successful intern
- Introductions
  - Cristina Tolosa-Leiva
    - Currently working in financial planning and analytics
    - Studied finance at Boston College
    - Rotational Program
  - Tyler Toft
    - Rotational Program
    - San Luis Obispo graduate
- About QUalcomm
  - Qualcomm is the world's leading wireless technology innovation
- Employee landscape
  - 37,000+ Employees
  - San Diego is headquarters
- Qualcomm
  - Founded in 1985
  - S&P 100, S&P 500, and Fortune 500 company
  - 140K+ Patents
- Qualcomm does
  - Connecting the world through wireless tech
  - Mobile/RFFE
  - Compute
  - Internet of things
  - Auto
- Invention for what's next
  - Last 30 years -- Interconnecting people
  - Leadership in advanced comp
  - Next 30 years -- Interconnecting the worlds
- Money origins
  - QCT
    - Hardware sales of wireless chipset
  - QTL
    - Licensing
  - Corp.
    - Umbrella of support
- Qualcomm Finance:
  - Tax
  - Internal Audit
  - Financial Planning and Analysis

- Intern Qualities
  - What qualities do you believe are most important to an employer when hiring an intern?
- Getting Your Foot in the Door
  - Quality Resume (Main)
  - Strong communication skills
  - COnfident and authentic
  - Candidate fits well with company culture
  - Shows interest and knowledge of the company
  - Pride in your work
- Employer Expectations
  - Positive Attitude
  - Respectful
  - Dedication and Hard Work
  - Willingness to Learn
  - Accountability
  - Flexibility/Adaptability
    - Diverse amount of roles
  - Actively seek out work
  - Ask Questions
    - Be Curious
  - What makes you stand out?
- How to Succeed
  - Create attainable goals
  - Communicate with manager
  - Find & utilize a mentor
  - Network inside and outside of your direct team
    - Reach out to other individuals
    - Be open to chat
  - Attend events and important meetings
    - Get people to recognize you
  - Leave a lasting impression
- Qualcomm Internship
  - What an internship in Qualcomm Finance looks like and current opportunities
  - Internship shows Corporate Responsibility and SOcial aspect
- An Internship at Qualcomm
  - Learn financial planning, reporting, and analysis
  - Professional skills development in day to day finance operations
  - Interaction with finance and functional teams
  - Intern project and presentation to internship committee
  - Develop system knowledge
  - Make life-long friends by participating in social and networking happenings
- Participate in Internship Events

- Social Events
  - Facetime with engineering interns
  - Make a lot of friends
  - Interconnect academic fields
  - Tech and finance come together
- Serv-a-palooza
  - Day to do service project
  - Food distribution?
- Executive Speaker Series
  - CFO and Founder talk to you
  - See company origins and future vision
  - See if you can thrive in your career
- Beyond the Internship
  - Rotational Program
  - 3 year program dedicated to providing candidates with a stronger accounting and finance foundation as they begin their careers with Qualcomm
    - Rotate through 3 different teams and roles
    - Mentorship program helps guide a path to success at Qualcomm
    - Rotational specific social events and other internal networking opportunities
  - Why Q
    - Forefront of driving company forward
  - Benefits
    - 401(k) Plan
    - Sick Leave
    - Tuition Assistance
- Current Internship Opportunities
  - Hiring
    - Finance Internship -- Summer 2021
    - Apply online through Handshake or at [Qualcomm.com/careers](https://www.qualcomm.com/careers)
    - Must be graduating in Spring 2022 (“Junior” status)

**Questions:**

- Dance Marathon
- Qualcomm
  - How are the rotations decided? (Jason Grey)
    - First rotation -- Don't pick it, learn a lot here (ideal)
    - Second rotation -- Put in request
  - What are you most passionate about in your job? (Claire Wu)
    - Cristina
      - Being able to leverage relationships at work
      - Being a sponge
      - Improvement opportunities galore

- Use skills learned in other sectors
  - Tyler
    - Work closer with tech team
    - Collaborating with engineers
    - Get to see a device with new technology a few years before release
- Favorite roles (Matt Simpson)
  - Tyler
    - Business unit is favorite
    - Closer to the technology and engineers
  - Cristina
    - Current role is favorite
    - Facetime with executives
    - Get to see where executives want to take Qualcomm
    - Analysis impacts executive decisions
- Master's Program/CPA benefits? (Jason Grey)
  - Finance: CPA not necessary
  - Audit/Tax: CPA necessary
- Professional Certifications (Andrew Forsythe)
  - None at the moment when starting
- December 2021 job opening (Stephen Razo)
  - Qualcomm.com/careers
  - Keep an eye on it
  - Positions pop up
  - Check on LinkedIn
- Interest in Qualcomm origins (Claire Wu)
  - Cristina
    - Realized benefits in working in corporate finance
    - Became interested in technology
    - Internship helped shape interest
    - Access different opportunities with Qualcomm
    - Wants CSR (Corporate Social Responsibility)
    - San Diego is amazing to live in
  - Tyler
    - First internship was in Qualcomm
    - Learned organizational management in clubs
    - Organizational management transferred to Qualcomm
- Qualcomm Social Responsibility (Claire Wu)
  - Impactful part of finance org.
  - Making an impact
  - Large multinational company creating a positive impact
  - Not like an ant in an anthill
  - Charitable matching

- Full day dedicated to getting out into San Diego Community
- CSR in the workplace
- Diverse workplace and respect all coworkers
- Women in finance org. Attend lots of meetings
- People are included

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