Meeting Minutes
EY
September 30, 2014

Presenter:
Lindsey Eaton (campus recruiter)

Presentation & Notes:
Your Exceptional EY Experience

Historical Context
- Ernst & Young is a national organization
- Vision for the firm is “Vision 20/20”
  - Outstanding leaders at EY, in serving clients and the global community
  - Recently named one of the best employer for working mothers
  - Think globally and act locally
    - Mindset is global, but they act in interest of the community
- “EY is committed to doing its part in building a better working world.”
- Global structure in 150 countries

Service Lines
1. Advisory
   - Consulting
     - Clients hire EY to help them improve processes
     - You get to know the client very well and what they do
   - IT Risk Assessment
     - Look at client’s accounting systems and make sure the reports coming out of those systems are accurate
     - You do not necessarily need an accounting background to go into this service line (IT background and good with computers)

2. Assurance
   - External Audit= you hire a firm outside of that organization to give an opinion of the Financial Statements
   - Fraud Investigation
   - Financial Statement Advisory services

3. Tax
   - Indirect Taxes, State and Local Income taxes, Transfer Pricing, etc.
   - Makes sure the client is in compliance with tax laws
   - Help assist clients with tax returns
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4. TAS
   o “Transaction Advisory Services”
   o If the client opens up another business segment or acquires another business
   o EY advises the client about real estate transactions and structuring work

Building Lifelong Relationships with people
   • The EY experience lasts a lifetime
   • You build a great network of relationships
     o Integrity
     o Respect
     o Training
     o Build deep relationships

Make the Mix work
   • Diversity and inclusion on all levels
   • EY wants people with diverse ways of thinking to support clients in the best possible way
   • Inclusiveness culture is about bringing people in
   • Flexibility and a great work/life balance

Learn more, Do more, Grow more
   • Learning
     o Formal and informal training programs
   • Experiences
     o Working with Private and Public Companies
   • Coaching
     o EY provides you with a peer mentor and counselors to help guide you through your career at EY
     o Partner mentors are also valuable