Pricewaterhouse Coopers LLP Minutes
October 1, 2013
http://www.pwc.com/campus

PwC Guests:
Cherisse Lausier: Recruiter, Human Resources Manager
Nikki Anderson: Assurance Associate; SDSU Alumni
Camercon Davis: Assurance Associate; SDSU Alumni
Jen Gu: Tax Associate; SDSU Alumni
Liz Hickey: Tax Manager
Sata Hyzer: Assurance Senior Manager
Lydia Kohl: Risk Assurance Associate
Luke Mournian: Assurance Associate; SDSU Alumni
Kaylie Rossi: Assurance Associate
Garret McBride: Assurance Manager; SDSU Alumni

Get to know the people- it is why people stay at a job, not the money.

A Career in Accounting

- Develop deep technical expertise and professional credentialing
- Coaching and Development
  - At PwC every person is assigned a buddy (someone who is the same level as you) and a coach (usually at a manager level to provide resources for career development)
- Premier Client Experience
  - Opportunities to serve different organizations; Fortune 500 and Fortune 100 companies
- Global Opportunities, Mobility, Diverse Experiences
  - Offers Tours (2 years), where one can work in a different office
  - Multinational Engagements
  - PwC practices in many places, including: Eastern Europe, Brazil, China, Hong Kong, Singapore
- Organization Focused on Your Learning
- Job Opportunities
- New Learning and Development
PwC has recently changed their teaching methods by providing simulation-based programs. Here, case studies are given to emulate day-to-day jobs.

“Our Lines of Service”
PwC’s goals can be summarized in two statements:
- PwC focuses on delivering highest assurance services to their clients
- PwC focuses on improving financial markets by delivering quality service to markets and clients

“Our Business”
PwC provides:
- External Audit
- Risk Assurance
- Transaction Services
- Capital Markets and Accounting Advisory Services
- Financial Services and Business Advisory Services

PwC serves a variety of clients, including but not limited to:
- Automotive
- Aerospace and Defense Insurance
- Healthcare
- Pharmaceutical and Life Sciences
- Energy
- Private Equity

“A Day in the Life”
An overview from an assurance standpoint
- 9- Check-in, emails, feedback
- 9:30- Coordinate with client manager
- 10:30- Prepare for meetings with business unit controller
- 12- Lunch with the team; sometimes clients
- 1:30- Meeting with client to discuss upcoming quarter end
- 4- Debrief with the team about action items coming out of client meeting
- 4:30- Begin documentation of meetings with the client
- 6- Plan for the next day, communicate tomorrow’s priorities with partners, team members, understand personal commitments of team members for the remainder of the week to plan out work flow
Overview of PwC Tax

- When one first joins the team they are assigned to a group
- After a year in a specific group a survey is given to evaluate what you have done. Then, you are transferred to another group, usually in the area that you have worked on the least in your first year. After your second year you can choose which group to join or choose to do another rotation.
- Tax associates do not typically stay in the office and work and fill out tax documents
  - They also work with assurance professionals
  - They audit the numbers put on tax documents
  - There are different types of tax to be a part of
  - They do work at clients (about 40-50% of the time)
  - They do not work alone

“A Day in the Life”
An overview from a tax associate standpoint

- 9- Check-in with the team, review emails, get caught up
- 9:30- Research memos and tax laws
- 10:30- Meeting
- 11:30- Resume Research
- 12- Lunch
- 1:30- Status meetings
- 4- Review documents and work papers
- 4:30- Draft emails for projects
- 5:30- Meet with the audit team
- 6- Wrap-up

“Why PwC? Growing Your Own Way”
Things You Will Experience at PwC:

- Challenging professional assignment
- Early exposure to client executives
- Significant focus on learning and development programs
- Flexibility
- Domestic and International Assignment Opportunities
- Community Service
- Recruiting Others
- Working in Teams
- Teaching Courses
- Giving and Receiving Coaching

Community Service

- PwC gives 10 hours a year to volunteer at your organization of choice
- One day a year everyone goes out and volunteers
Grow Your Professional Relationships

- Internally through:
  - Engagement teams
  - Coaching and mentoring
  - Networking circles
  - Interacting with partners

- Externally through:
  - Networking in the professional
  - Create industry and client contacts

- Be visible in the professional community

Be Connected with PwC

https://www.facebook.com/PwCUSCareers
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http://www.linkedin.com/company/pwc