Presentation & Notes:
Your exceptional EY experience starts here

EY Brand
- EY is a Big Four firm
  - Global firm - 150 countries
  - $27.4 billion in revenue
  - 190,000 people
- Accounting services include
  - Advisory
  - Assurance (audit)
    - Largest department in EY’s San Diego office
  - Tax
  - Transaction advisory services (TAS)
- EY Leadership in San Diego
  - Out of the Big Four firms:
    - EY received the biggest portion of dollars from venture capitalists
    - EY audited 47% of the IPOs in San Diego
- Key Industries and Clients Served in SD
  - Retail and consumer products
  - Life sciences
    - EY serves a majority of the life science companies in San Diego
  - Real estate, hospitality, and construction
  - Technology
  - Entertainment

High Performance Teaming
- EY values:
  - People who demonstrate integrity, respect, and teamwork
  - People who have energy, enthusiasm, and courage to lead
  - People who build deep relationships and do the right thing
- Shared vision
  - Mutual trust and accountability
Meeting Minutes
Ernst & Young (EY)
March 17, 2015

○ Global mindset
○ Sense of purpose to deliver exceptional client service
○ Clear, achievable goals

● The right mix
  ○ Clarity of the roles and responsibility
  ○ Diverse mix of people
  ○ Honest and relevant conversation
  ○ Healthy conflict
    ■ Conflict can be good

● Commitment to quality and results
  ○ Focus on achieving the highest standards and right outcome
  ○ Use of best practices
  ○ Clear processes and procedures
    ■ To facilitate this, EY assigns new hires a mentor
      • The mentor is a second year associate, so they can relate to you
    ■ Continuous learning