



# SDSU Student Accounting Society

## Meeting Minutes: RSM and Becker CPA “Interviewing Tips & Emotional Intelligence”

March 02, 2020

### Presenters

Becker CPA:

Nahall            Campus Recruiter

RSM:

Andrea            Campus Recruiter

Allison            Business Tax Supervisor

Tina                Tax Senior

Ericka             Audit Senior

Dina                Audit Supervisor

Travis             Tax Partner

### Presentation

**Becker CPA: “Growing Relationships through Emotional Intelligence”**

*Your emotional intelligence makes you stand out.*

### Understand Emotional Intelligence

6 key EQ Competencies:

1. Emotional Self-Awareness
2. Accurate Self-Assessment
3. Presence
4. Empathy
5. Emotional self-control
6. Influence

DISC Assessment:

1. For each of the 24 questions, select the word you describe you best right now.
2. Transfer your answers and add up each column. Whichever letter (DISC) has the highest score is your predominate.

D – Dominance

Results-Oriented

Bottom-Line

Direct

Decisive

I – Influence / Interactive

Social

Enthusiastic

Optimistic

Motivational

S – Steady / Supportive

Harmonious

Helpful

Good Listener

Consistent

C – Compliance / Conscientious

Detail-Oriented

Logical

Systematic

questioning

High “D” and High “S” are not compatible together.

High “C” and High “I” are not compatible together.

	<u>Communication Clues</u>	<u>Emotions</u>	<u>Conflict Responses</u>
D	“What’s the bottom line?”	Anger	Fight back
I	“The world is my stage!”	Optimism	Flight / Run
S	“Is everybody happy?”	Non-emotional	Tolerate / Put up with it
C	“Show me!”	Fear	Avoid

## **RSM: “Mastering an Interview”**

### Summer Leadership Program

June 18-19, 2020

RSM Pathways

SoCal Regional Program

Hosted in Orange County

### Interviewing 101

Potential Questions:

- Tell me about yourself
- Why are interested in [positions/service line]
- Why are you interested in our firm/company?
- Tell me about a situation when...
- How would you handle...?
- Please give an example of a success | failure?
- What are your strengths and weaknesses?

### STAR technique:

Situation: Sets the Stage. Provide an overview, being specific and succinct.

Task: Describe the goal you were working toward.

Action: Describe your actions, the steps you took.

Result: Describe the outcome, if possible. This is your time to take credit for you work.

Key Takeaways:

- Company is trying to see how you may be a good fit to their organization or culture based on your responses
- Be authentic
- Be concise
- Remember to describe what your takeaways were from the situation.

Be sure to ask genuine questions!

- Do research about the firm and find things that intrigues you.
- Research the firm through social media sites.